



**DELIVERING
SAVINGS FOR
EAST SUFFOLK AND
NORTH ESSEX NHS
FOUNDATION TRUST**



**East Suffolk and North Essex
NHS Foundation Trust is the
largest NHS organisation
in the region and provides
services from Colchester and
Ipswich hospitals, as well as
a number of community sites.**

Elis has been providing the Trust with linen rental for the past decade, including a fully-managed on-site service at Colchester Hospital, where it has more recently also started supplying reusable surgical gowns.

As part of the service, Elis had previously been delivering flat linen direct to the Trust's community sites. However, following extensive analysis, the company identified that cost savings could be achieved by switching to bulk delivery of community sites' stock to Ipswich Hospital.

The contract is serviced by Elis's Dartford site, which produces a variety of monthly reports, including monthly and yearly spend and usage comparisons, top 15 products, pieces per bed analysis and benchmarking to other sites. From this reporting it was identified that savings could be made by switching to direct delivery to Ipswich with pack to ward, and this change has now been implemented.

This innovative new approach has led to improved linen management, reduced consumption and associated cost savings across the Trust.

Paul Gilbert, Estates and Facilities Contracts Manager at East Suffolk and North Essex NHS Foundation Trust, comments:

“Over the past decade, our Trust has consistently relied on Elis for its expertise in wash and return laundry services and, more recently, we have extended this service to our community hospitals.



“We have continually been impressed with the team’s professionalism, knowledge, efficiency and effectiveness. Recently, we underwent some innovations, and Elis supported us fully, enabling us to deliver cost-effective solutions and achieve outstanding results. Their unwavering commitment ensures our patients receive the high-quality service they deserve.

“Without hesitation, I wholeheartedly recommend Elis’s services to our NHS colleagues. We eagerly anticipate collaborating with them again in the future as the need arises.”

For more information, please call **0808 169 8265** or email **UK-Healthcare.Marketing@elis.com**